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Balanced Scorecard

Industry Results Debrief Balanced Scorecard

My Teams

Here are the possible and earned points that are scored on the decisions your team makes during a round. Clicking each score will display a breakdown of how it was calculated. For more information please see ["What is a Balance Scorecard?"](#)

Team Name	Rd 1	Rd 2	Rd 3	Rd 4	Rd 5	Rd 6	Rd 7	Rd 8	Recap	Total
Andrews	47	61	60	63	64	64	63	63	213	698
Possible Points	82	89	89	100	100	100	100	100	240	1000

Balanced Scorecard Details

For more information on the scoring criteria, click that criteria below.

Team: Andrews

Round 1 Score / Points.

Financial			Internal Business Process		Customer		Learning and Growth	
Stock Price	8.0	/8	Contribution Margin	1.9 /5	Customer Buying Criteria	5.0 /5	Employee Turnover Rate	3.5 /7
Profits	4.1	/9	Plant Utilization	0.0 /5	Customer Awareness	0.4 /5	SubTotal	3.5 /7
Leverage	8.0	/8	Days of Working Capital	5.0 /5	Customer Accessibility	0.0 /5		
SubTotal	20.1	/25	Stock-out Costs	0.0 /5	Product Count	1.4 /5		
			Inventory Carrying Costs	5.0 /5	SG&A Expense	5.0 /5		
			SubTotal	11.9 /25	SubTotal	11.8 /25		

Daily standings:

Round 1: **40 percentile**

Overall at the end of Round 1: **40 percentile**

Daily standings are calculated at 3:00am ET.