



Welcome back **Dorothy Bennink.** | Industry ID : **C130381** | Title: **MBA Capstone - 11962**

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## Balanced Scorecard

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### My Teams

Here are the possible and earned points that are scored on the decisions your team makes during a round. Clicking each score will display a breakdown of how it was calculated. For more information please see ["What is a Balance Scorecard?"](#)

| Team Name       | Rd 1 | Rd 2 | Rd 3 | Rd 4 | Rd 5 | Rd 6 | Rd 7 | Rd 8 | Recap | Total |
|-----------------|------|------|------|------|------|------|------|------|-------|-------|
| Andrews         | 47   | 61   | 60   | 63   | 64   | 64   | 63   | 63   | 213   | 698   |
| Possible Points | 82   | 89   | 89   | 100  | 100  | 100  | 100  | 100  | 240   | 1000  |

### Balanced Scorecard Details

For more information on the scoring criteria, click that criteria below.

**Team:** Andrews

Recap for Rounds 1 - 8 Score / Points.

| Financial                      |               | Internal Business Process        |               | Customer                                  |                 | Learning and Growth              |                 |
|--------------------------------|---------------|----------------------------------|---------------|-------------------------------------------|-----------------|----------------------------------|-----------------|
| <a href="#">Market Cap</a>     | 20.0 /20 End  | <a href="#">Operating Profit</a> | 60.0 /60 Cum  | <a href="#">Wtg Avg Cust Survey Score</a> | 9.4 /20 Avg     | <a href="#">Sales/Employee</a>   | 12.7 /20 Avg    |
| <a href="#">Sales</a>          | 20.0 /20 Avg  |                                  |               |                                           |                 | <a href="#">Assets/Employee</a>  | 10.4 /20 Avg    |
| <a href="#">Emergency Loan</a> | 20.0 /20 Avg  | <b>SubTotal</b>                  | <b>60 /60</b> | <a href="#">Market Share</a>              | 40.0 /40 Avg    | <a href="#">Profits/Employee</a> | 20.0 /20 Cum    |
|                                |               |                                  |               | <b>SubTotal</b>                           | <b>49.4 /60</b> | <b>SubTotal</b>                  | <b>43.1 /60</b> |
| <b>SubTotal</b>                | <b>60 /60</b> |                                  |               |                                           |                 |                                  |                 |

**Daily standings:**

Round 8 points: **212.5 of 240**

Round 8: **85 percentile**

Overall at the end of Round 8: **63 percentile**

Daily standings are calculated at 3:00am ET.