



Bid Comparison Form

Subcontractors	EZ Data Services	We Move You	Pro Data Services
Base Price			
Task 1: Analyzing new data center facilities to determine if ventilation, heating, and air-conditioning (HVAC); and resources for communication are enough to support the planned level of operations	13,500	10,000	15,000
Task 2: Preparation of 225 physical servers for shipment from existing location and also to the new data center.	22,500	15,000	21,000
Task 3: Preparing new help desk organization in support of new data center operations at tier-1 and tier-2 levels.	40,000	25,000	48,000
Task 4: Analyzing for determination of physical security procedures and processes to know if they are	17,250	18,000	22,250

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adequate for provision of secure and safe operation of the facility.			
Total:	93,250.00	68,000.00	106,250.00
Bid on Time (Yes/No)	YES	NO	YES
Complies with RFP/RFQ (Yes/No)	YES	YES	YES
Price Fair & Reasonable (Yes/No)	YES	YES	YES
Company Experienced? (Yes/No)	YES	NO	YES
Use Subcontractors? (Yes/No/Maybe)	NO	YES	NO
Bonded Employees? (Yes/No)	YES	YES	NO
Perceived Risk Factor on a scale of 1-5 (1 = Good, 5 = Bad)	2	4	1

Analysis, Choice of Vendor, and Justification

The central part of the selection commences basing on the RFQ's timely response and how they are received. The deadline for responses was set to be on February 15th at 5 pm, where two of the three requests were back on time. The first response was for Pro Data Service (PDS), which made it back at 11:30 am on February 15th. The second response was for EZ Data Services at 4:30 pm. We Move You, LLC, had the last response at 5:01 pm. That was late. Punctuality matters a lot, and this is possible

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where an individual instills self-discipline. When doing business, people must recognize and act in punctuality to enhance excellent and thrilling outcomes (Goetsch, 2014).

The second piece of selection was checking the duration in which the vendor had been in business, especially in the desired area. Although it seems not a significant or more important factor in the selection process, it assists in the tiebreaker event. EZ Data boasts of having been in the data services business for 15 years (Goetsch, 2014). The next is Pro Data Services in 7 years, but it is a subsidiary of a larger company with 75 years of experience. Lastly, We Move You have operated in 10 months.

If we check on work-based experience, then PDS gets the edge from being a subsidiary of a company known to be in the leading Fortune 500 companies that have Data services. EZ Data Services is considered an independent vendor with 15 years in the documented experience (Ramalingam, 2020). That is concerning individuals who have experience with the Department of Defense systems. Although We Move You has ten months' experience, we discover that they hire experienced contractors probably who got experience for long even before the vendor opened up. That means the productivity for We Move You is still on higher levels.

Subcontractors get hired from two of the listed three vendors who are responding to RFQ. EZ Data and We Move You are the two hiring subcontractors to complete all the requested services (Ramalingam, 2020). We Move You seem to be hiring subcontractors for most of their works,

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whereas EZ Data is committed to hiring subcontractors to fill the gap in their coverage. PDS uses employees from their organization and also the parent company.

Insurance policies are less regarded as part of the evaluation, and in fact, they are optional in the evaluation process (Ramalingam, 2020). However, it is essential to get events of an accident or unforeseen event for that matter. EZ Data Services and We Move You have got employees who are insured and bonded with a corporate insurance policy. Furthermore, it was not stated that PDS had reached an insurance policy covering its employees.

Arguably, my decision was reached upon checking the best value to the amount of money that was being paid. This became an integral part of MSI's data infrastructure; we needed more since there was a budget amount of money spent on the data services (Goetsch, 2014). I believe that EZ Data was the most appropriate for MSI's needs in my decision and my thinking. This is by considering all the factors without being biased by external or even internal issues. After all, we need quality and timely service deliveries in any company. The company met all the requirements, which create confidence and trust in the data center relocation and surpass the standards in those sets (Ramalingam, 2020). It is essential to consider the experience of a vendor to have successful outcomes.

In this case, hiring veterans in the required field, especially in the systems where servers will be able to support, is an excellent plus to MSI.

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This is because MSI has dealt with DoD and should ensure the contract or relationship is maintained in the longest time possible.

References

Goetsch, D. L. (2014). *Project Management for Engineering and Technology*. Pearson Education.

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Ramalingam, S. (2020). Subcontractor Selection Process Through Vendor Bids: A Case of An Outsourcing Service in Construction. *IIM Kozhikode Society & Management Review*, 9(2), 129-142.