

Vendor 1: EZ Data Services Corp.

Date: 15 February 4:30 p.m. EST

EZ Data Services is honored to be able to provide the following information in response to MSI's Request for Quote for your Data Center relocation project.

EZ Data has been in business for 15 years and is a Service Disabled Veteran owned company who prides itself on hiring veterans of our armed forces. Our employees have numerous years of similar work with the Department of Defense and received additional training and certifications through our employee education program.

Our intention is to perform all the work ourselves, but we reserve the right to employee qualified subcontractors if we encounter any aspects of the project where we cannot provide quality service to the client. We will notify MSI if the use of a subcontractor is needed.

All of our employees have undergone full security screenings by local, state, and federal law enforcement agencies and are bonded through our corporate insurance policy.

Below is a recap of the required tasks and EZ Data's response.

Task 1: We will analyze the power, HVAC, and communications resources of the new data center to determine whether they meet or exceed MSI's specifications and will provide a written evaluation.

Task 2: EZ Data Services will package each of the 225 servers in specially made containers that will provide protection from damage and weather during the move and assist MSI's shipping agent with loading.

Task 3: EZ Data Services is currently an ITIL Certified IT Help Desk provider and will organize and establish the procedures and processes necessary to implement both Tier 1 and Tier 2 level help desk support for the new data center. EZ Data Services can also provide help desk operators until MSI personnel are prepared to assume duties.

Task 4: EZ Data does not have experience in analyzing physical security profiles but is willing to hire professional consultants or subcontract this service out to ensure MSI receives the best possible security evaluation.

Cost:

Task 1: \$13,500.00

Task 2: \$22,500.00

Task 3: \$40,000.00

Task 4: \$17,250.00

Total: \$93,250.00

Vendor 2: We Move You, LLC

Date: 15 February 5:01 p.m. EST

We Move You is the perfect company to relocate your data center. We are happy to provide our response to MSI's RFQ and look forward to loading up your computers for the move to your new data center.

We Move You is a startup company and has only been in business for 10 months. Our company owners/founders have been in the information technology business for many years and have been involved with all of the work that you need to have done. We keep our costs down by hiring qualified personnel for each of our jobs when they are needed. We arrange to have the best people and subcontractors available to work immediately after a contract is signed.

All of our employees will have undergone background checks through our Internet service to ensure they are honest and trustworthy. We Move You has a corporate liability insurance policy in case anything goes wrong.

We understand the work being requested by MSI.

Task 1: We Move You will analyze the power, HVAC, and communications capabilities of MSI's new facility to guarantee they will support the equipment's MSI plans on setting up.

Task 2: We Move You will wrap and box each of MSI's servers sufficiently to keep them safe during shipment.

Task 3: We Move You will use industry standard help desk procedures and processes to setup MSI's Tier 1 and Tier 2 help desk operation.

Task 4: We Move You does have experience in providing physical security alarm services to our commercial clients.

Cost:

Task 1: \$10,000.00

Task 2: \$15,000.00

Task 3: \$25,000.00

Task 4: \$18,000.00

Total: \$68,000.00

Vendor 3: Pro Data Services, Inc.

Date: 15 February 11:30 a.m. EST

Pro Data Services (PDS) is a certified Maturity Level III company registered in all 50 states. We are pleased to provide MSI with our response to your RFQ and are prepared to answer any questions you may have about our services.

PDS has been in business for 7 years and is a wholly owned subsidiary of Much Larder Data Services, a Fortune 500 company with over 75 years of industry experience. PDS was formed to meet the specific needs of data center customers. PDS employees are an integrated team of data scientists and experienced technicians who cut their teeth working in our parent company.

PDS enjoys a close bond with our parent company, and with our combined resources, we have the capability and capacity to perform all the work ourselves.

All of our employees undergo full background checks prior to working with any of our customers. Routine security screenings are conducted with local, state, and federal law enforcement agencies to support our corporate security specific insurance policy.

Our understanding of each task follows. We welcome discussion if there are any questions regarding our ability to successfully execute any of your tasks.

Task 1: The power, HVAC, and communications resources of the new data center will be analyzed by industry certified professionals to ensure they are sufficient to meet MSI's needs. Recommendations for modifications, if required, will be documented.

Task 2: PDS will securely prepare and inventory each of the 225 servers, supervise loading and unloading, and confirm status of receipt at the destination.

Task 3: PDS will provide certified Tier 1 and Tier 2 data center support during the transition period and facilitate the organization, training, and implementation of MSI's new help desk operation.

Task 4: PDS's physical and cyber security group will analyze all security risks of the new facility and its operation and provide detailed mitigation strategies to allow MSI's quick and secure resumption of operations.

Cost:

Task 1: \$15,000.00

Task 2: \$21,000.00

Task 3: \$48,000.00

Task 4: \$22,250.00

Total: \$106,250.00